

# A Complete Program

AGTRAX SOFTWARE HELPS FARMERS ELEVATOR COOP STREAMLINE OPERATIONS

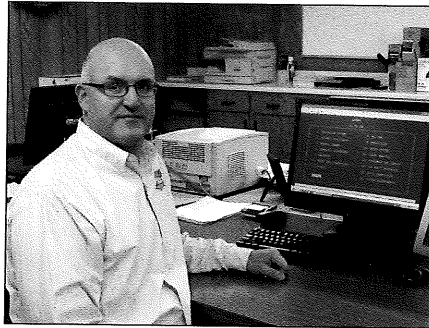
For nearly seven months, Farmers Elevator Cooperative, Rock Valley, IA, has been using AgTrax Technologies' module software program to help streamline its operation, improve efficiency, and serve its membership better by providing more timely business information.

"Mark Finck, our general manager, was already familiar with the program and its capabilities while working at another coop several years ago in Beresford, SD," says Jim Faber, systems manager and assistant controller.

According to Faber, management also wanted to replace an existing program and upgrade into an accounting software program that could retrieve and organize data and interface with other programs efficiently, besides handling accounts payables and receivables, invoicing, inventory recordkeeping, payroll, financial reports, and equity payments to the patrons.

## Good Interface Capabilities

The AgTrax program, according to Faber, interfaces well with Crystal Reports, a third-party vendor software



*Farmers Elevator Cooperative Systems Manager and Assistant Controller Jim Faber.*

program that offers more ways to capture information and then 'slice and dice' it to generate and customize business and financial reports.

"This capability has been helpful," says Faber, "since the cooperative offers agronomic services and handles numerous cropping inputs such as fertilizer, seeds, chemicals, and feed for our membership."

"With AgTrax, keeping tabs on our inventory and tracking it are more seamless, from when products are ordered, sold, and delivered, he said. "This information is funneled into

our monthly financial reports."

Also, with the program's scale interface capability, grain deliveries during the rush of harvest season are processed more efficiently and accurately, and the information is readily available and easy to retrieve.

"Our patrons can also go on-line, log in, and access their accounts securely to review balances, invoices, equity payments, and grain deliveries and sales," says Faber.

AgTrax Technologies' commodity accounting software also can receive automatic updates of real-time commodity market prices, which offers members another benefit when accessing their accounts.

The program also offers further utility, according to Faber, by letting members or users set up "business units," whereby cropping inputs and even feed and feed supplements can be assigned to certain fields, a group of animals, specific livestock buildings, or feedlots and then tracked throughout the year, so that reports can be generated to monitor usage and performance accurately. ■

## Grain Company

**Farmers Elevator Cooperative**  
Rock Valley, IA • 712-476-5321  
[www.farmerselevatorcoop.com](http://www.farmerselevatorcoop.com)

Mark Finck, General Manager  
Keith Boer, President  
Gerald Brands, Vice President

**Founded:** 1899

**Feed production:** 160,000 tons a year

**Storage capacity:** Nearly 15 million bushels

**Annual grain volume:** 18.5 million bushels

**Crops handled:** Corn, soybeans, and oats

**Number of employees:** 100 full-time, 75 seasonal

## Software Vendor



Hutchinson, KS  
620-662-0482  
[www.agtrax.com](http://www.agtrax.com)

Jeff Jackson, President  
Garette Long, Sales Mgr.

**Grain accounting software:** AgTrax

**Operating systems:** AIX, Windows

**Software options:** General ledger; accounts payable; accounts receivable; agronomy; order entry/point of sale; commodity accounting; payroll; perpetual inventory; production/feed blending; patronage/equity; PatronAccess; GradeAccess; grain inspection; AgRemote scale interface; sales analysis; notes system.